

# PACTEC

## **COST SAVINGS FOUND WITH MANUFACTURE OF CUSTOM BERM**

Common problem leads to unique solution for plant subcontractor.

### **BACKGROUND**

A large refinery subcontractor was out of storage space inside their designated storage area within the plant, but was in need of more containment berms for an upcoming turnaround. They also noticed it took too long to move and deploy larger berms. They came to PacTec with both problems looking for a solution to reduce storage space and deployment time. We quickly offered them several alternative materials that would meet their job specifications.

### **OUTCOME**

They tested several materials and chose to go with 18 oz. vinyl berms, which is both strong and durable, but because it is lighter weight, they fold smaller, take up less space, and are easily handled by one man, thus increasing employee efficiency in the field. Plus, since the material is less expensive, the contractor actually saved money in the process.



### **HIGHLIGHTS**

- New lighter weight material suggestions were sent and field tested.
- New 18 oz. vinyl was selected, which folds tighter and is lighter weight.
- The new berms are easily handled by one man, providing labor cost savings.
- All spill containment berms were replaced at a lower cost.

### **CUSTOMER FEEDBACK**

"It is nice to have a vendor that is truly a partner in helping us solve problems. We had the full support of their engineers, designers, purchasers and sales staff."